

Name: **Ioulia Fenton**

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EDUCATION:

Sept' 09 – Sept' 11 **School of Oriental & African Studies (SOAS), University of London**
MSc Development Studies - ongoing

Sept' 02 – June'07 **University of Bath**
BSc (Hons) Psychology – 1st Class

Sept'97 – June'02 **Reigate Grammar School**
Secondary Education & Qualifications:

- 3 A-Levels (AAB); 3 AS-Levels (AAB); 11 GCSE's: 4 A*, 5A, 2B (details on request)

RESEARCH EXPERIENCE:

Oct' 07 – Feb' 10 **Pure Recruitment Group** (more detail overleaf)
Researcher/ Consultant

- Desk-based (telephone and internet) research of key and target clients is a vital part of the role.
- Required research and understanding of key technical issues/changes in legislation in the industry

Sept' 05 – June' 06 **University of Bath**
Individual Research Dissertation Report (10,000 words) – Mark 74%

- Individual quantitative research report including extensive literature reviews and background reading, design of study, canvassing participants, analysis of results and final discussion report write up

Aug' 04 - May' 05 **University of New South Wales, Sydney**
Research Assistant (unpaid placement) in Psychology & Law Department

Responsibilities:

- Involvement in project proposals, funding proposals, study design, background research, participant canvassing, data input and administrative tasks, data analyses and report write ups
- Literature review and background research for projects and interviewing research participants
- Writing reports and proof reading material for publication
- Supporting professors in administrative duties such as travel arrangements, applications for research grants, organising departmental seminars, data input and analyses, etc
- Central point of contact for research participants, e.g. academics, judges, police officers and lawyers

VOLUNTARY PROJECTS:

June'06 – Aug'06 **Biggin Hill Romania Group Project, Romania**
Volunteer (Team Leader)

Spent seven weeks over the summer volunteering in two orphanages in Comanesti, Romania to support the work done by Biggin Hill Romania Group. The orphanages housed children with severe mental and physical disabilities who have been abandoned by their families and the state, many of whom were either HIV positive or had developed AIDS.

- Organised a fancy dress fundraiser and raffle with prizes sourced from local businesses raising over £1000. Took responsibility for managing of the budget.

- Within the team we organised activities for the children including trips out and a sports day

June'03 – Sept' 03 **ACORNS Children's Hospice Trust, Gloucester**
Door-to-Door Canvasser

Part of a team of five who spent two months door-to-door canvassing long-term supporters for the charity weekly lottery, with a target of 500 people by the launch date of the lottery.

- Personally canvassed just over 400 people in that time and was highly praised for the effort.

PROFESSIONAL EXPERIENCE:

Oct' 07- Feb' 10: **Pure Recruitment Group, London**
Recruitment Consultant

Joined the company full time after graduation in order to raise finances for further study and volunteering. With promotion ran the Expatriate Tax and Global Mobility desk:

Main Achievements:

- Grew own department (People Services) with one direct report
- Placed professionals in UK, Europe, US and Africa
- Quickly established as the leading expert in Expatriate Taxes space and built an unrivalled professional network in that space
- Initiated and produced in its totality a bi-annual Market Report (examples available on request)
- Initiated market research to produce reports via surveys and existing-data analysis
- Initiated and organised high profile candidate networking events
- Raised a number of initiatives within the company that helped build efficiencies
- Provided training for colleagues on use of in-house database and how to maximise web networking, mapping and research
- Finished as the second highest biller out of forty in the company in the first year as a consultant

Key Relationships Held:

- Heads of in-house departments in large and small companies, and financial services organizations
- Senior Partners within large and niche accountancy firms
- Candidates at all levels of their careers from graduate to partners from all over the world
- Media partners and suppliers of advertising and marketing services to the company

ADDITIONAL SKILLS, HOBBIES, EXPERIENCE:

Languages: **Russian** (Advanced), **Spanish** (Beginner)

Coaching: Level 2 ETTA table tennis coach and County level player – I have coached young players in table tennis since the age of 15. I began and solely ran a table tennis club at my school where I was the only coach. It was a popular club with over twenty regular players. This included a yearly table tennis tournament for the club members.

Gliding: I was one of 12 students (and one of only two female students) selected nationwide to undertake an RAF Gliding Scholarship at the now called Kenley Aerodrome. The scholarship was a week long intensive course of over 50 launches with an instructor and a solo flight at the end to qualify for RAF Silver Wings.

REFERENCES: BarrieSanderson@puresearch.com (Manager at Pure Recruitment)
R.Joiner@bath.ac.uk (Undergraduate Dissertation Supervisor)